

Osiatis, one of the main French IT services companies, is recognised as a leader in infrastructure services:

architecture consulting, engineering tools and Cloud transformation, production and work environment outsourcing, critical systems and networks maintenance. In the application services market, the Group also addresses the specialised segment of infrastructure-related solutions: portals, collaboration, mobility, BI, etc.

On 12 September 2013, Econocom, a European business-to-business digital service provider (consultancy, distribution, administrative and financial management and outsourcing services) finalised the acquisition of a majority interest in Osiatis. This transaction gave rise to a new leading player in digital services with a workforce of more than 8,000 operating in 20 countries and combined revenue of approximately € 2 billion
www.osiatis.com

21.3% REVENUE GROWTH TO € 263 MILLION FOR THE YEAR TO END SEPTEMBER 2013

Vélizy, France, 6 November 2013

Osiatis, a leading player in infrastructure services, today publishes its revenue for the third quarter of its 2013 financial year.

Revenue (€ millions)	2013	2012	% growth	% organic growth
Q1	89.0	72.5	+22.8%	+3.6%
Q2	89.0	73.2	+21.6%	+5.0%
Q3	84.8	71.1	+19.3%	+4.0%
Cumulative 9 months	262.8	216.7	+21.3%	+4.0%

In the third quarter of 2013, Osiatis reported revenue of € 84.8 million, an increase of 19.3% compared to the same period of 2012, including 4.0% organic growth.

French operations grew 20.3% (at € 75.8 million) over the period (3.1% organic growth), including purely organic growth of 11.4% (at € 9.0 million) for international revenue (Austria, Benelux and Spain).

Strong performance in France and Internationally to the end of September

Over the first 9 months of the 2013 financial year, Osiatis achieved revenue growth of 21.3% to € 262.8 million (4.0% organic growth).

French operations recorded growth of 22.6% (3.3% organic) at € 237.0 million. Infrastructure services posted growth of 25.7% (4.3% organic) and New Technology Developments expanded by 5.9%, corresponding to an organic decline of 2.3%.

International operations experienced strong momentum with particularly sustained revenue growth of 10.1%, at € 25.7 million.

Osiatis and Econocom's Services activities merger process

On 12 September 2013, Econocom acquired 51.9% of the share capital of Osiatis, thus giving rise to a new leading player for digital services in Europe, with a workforce of more than 8,000 and combined revenue of approximately € 2 billion. Following the appointments of Jean-Maurice Fritsch and Bruno Grossi, Joint Chairmen of Osiatis to the Executive Committee of Econocom, other appointments have since been made to provide a unified management structure for Econocom and Osiatis' services activities. The integration is progressing in accordance with the objectives. Working groups will submit their proposals to Econocom's Executive Committee by the end of December.

Econocom's public takeover bid

A friendly takeover bid relating to the Osiatis securities not yet held by Econocom took place between 4 and 31 October. The *Autorité des Marchés Financiers* is to publish the outcome of the bid on 13 November.

osiatis

Launch of a new brand dedicated to Services

On 16 October 2013, Econocom unveiled its new visual identity in line with its strategic plan announced in April 2013, and introduced a new brand to capitalise on both its own brand and that of Osiatis, a brand firmly established in the French market, that will henceforth identify its services activities:

| econocom
| osiatis