

A MAJOR STRATEGIC ACQUISITION AND STRONG PERFORMANCES

Revenue

€1,021 M**+35%**

Recurring operating profit

€47,0 M**+64%**

Net profit group share

€28,8 M**+42%**

Dividend

(submitted at the AGM on 17th May 2011)**€0,35** per share**+17%**

“2010 was a significant year for Econocom. Strong performance and the major, decisive acquisition of ECS proved the effectiveness of our growth model. This transaction will enable the new group to establish itself as a major player in the European business-to-business IT and telecoms infrastructure market. With 3,700 employees with mutually-complementary skills and expertise, and having extended and consolidated our presence in Europe, we are confident of the group’s prospects. The commercial trend at the beginning of this year, combined with the successful integration of ECS mean we are well on course to meet our target of €1.4 billion revenue and €56 million recurring operating profit this year. Beyond, we have the necessary resources and strengths to embark on a new growth cycle, driven primarily by innovative solutions for digital infrastructures and intelligent objects, and improve our margin.”

Jean-Louis Bouchard

Chairman of Econocom Group

- ▶ **Highlight of the year: acquisition of ECS group**
- ▶ **The new group will establish itself as the European leader in business-to-business IT and telecom infrastructure management**
- ▶ **Sharp increase in results**
- ▶ **Significant potential and an ambitious development strategy**

SHAREHOLDERS' AGENDA

18th April 2011

First-quarter revenue

17th May 2011

Annual General Meeting

The Econocom Group share has been listed on the Euronext NYSE in Brussels since 1986.

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For more information on our 2010 results, visit our website:

www.econocom.com