

REGULATED INFORMATION

25 October 2012

ECONOCOM FINALISES THE ACQUISITION OF ERMESTEL (Spain and Mexico)

A few weeks after the agreement to acquire Erместel was signed, Econocom Group announces it has finalised the acquisition of the company's entire share capital.

Erместel is a pioneer and leader in the Spanish virtualisation solutions market, with over 600 projects deployed for a portfolio of major public-sector and private companies. With operations all over Spain, Erместel employs over sixty people, including around ten at its subsidiary in Mexico, which was set up in 2009. The company has posted steady growth since its inception in 1992, with revenue standing at over €15 M.

This acquisition, the fourth Econocom has made since the beginning of the year, will enhance the group's expertise in the profitable virtualisation and cloud computing services market and is in line with its strategy in terms of external growth and improving its expertise in specific areas: virtualisation and cloud computing with **Centix** and **Erместel**, IT security with **Cap Synergy** and telecoms with **Tactem**.

Other targeted acquisitions are currently under consideration and should be finalised by the end of the year.

Next press release: the 2012 full-year revenue will be published after the close of trading on 24 January 2013.

About Econocom: Established in 17 countries with 3,700 employees and consolidated revenue of €1.58 billion in 2011, Econocom is Europe's leading independent provider of business-to-business IT and telecoms infrastructure management services.

Its services include consultancy, distribution, leasing and a complete range of IT outsourcing services.

The Econocom Group share (BE0974266950 - ECONB) has been listed on the Euronext NYSE in Brussels since 1986 and is part of the BelMid index.

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