

REGULATED INFORMATION

17 APRIL, 2012

QUARTERLY REVENUE: €357 million AN ENCOURAGING START TO THE YEAR

Econocom, the European leader in business-to-business ICT infrastructure management, reported **a good 1st quarter with revenue of €357 million** compared with €350 million in Q1 2011. Organic growth stood at 2% on last year, which is all the more encouraging in light of the fact that the group continued to relinquish its non-strategic activities during the first quarter, as previously announced.

Growth for the group in the 1st quarter came from two regions - Northern & Eastern Europe and Southern Europe, whilst business remained stable on the whole in France and Benelux.

The acquisition in this quarter of a 40% stake in Belgian company Centix, which specialises in server and desktop virtualisation solutions, has already resulted in several contracts being signed.

Annual targets confirmed

Whilst remaining wary of the uncertain macroeconomic climate, Econocom remains confident for the year ahead, maintaining its annual guidance, i.e. **a slight rise in revenue, recurring operating profit in excess of €70 million and net earnings per share of almost €2.**

The preliminary half-year revenue will be published after the close of trading on Tuesday, 24 July, 2012.

About Econocom: Established in 17 countries with 3,700 employees and consolidated revenue of €1.58 billion in 2011, Econocom is Europe's leading independent provider of business-to-business IT and telecoms infrastructure management services.

Its services include consultancy, distribution, financing and a complete range of IT outsourcing services.

The Econocom Group share (BE0003563716 - ECONB) has been listed on the Euronext NYSE in Brussels since 1986 and is part of the BelMid index.

For further information: www.econocom.com Follow us on Twitter: [Twitter.com/econocom](https://twitter.com/econocom)

Contact: investor and shareholder relations galliane.touze@econocom.com

PR contact: florence.lievre@econocom.com

Sign up here to receive financial news on Econocom via email: www.actusnews.com